

Sales Engineer, Nuclear Industry

Become a member of a Best-in-Class Sales Organization at a Company Poised for Strong Growth

What does every top-notch sales professional need to be successful?

A top-notch product to sell:

- **Most technically advanced** product in the market
- **Best “cost of ownership”** in the market
- Committed to growth and expansion in the market place

Why RTP?

- Earn **excellent compensation & benefits**, including a competitive base + uncapped commission.
- Enjoy a **high-growth environment** with aggressive goals for the future. You'll play a critical role in that growth.

Take ownership of your sales strategy.

RTP already has a commanding position in the Nuclear Industry, specifically in PDAS applications in the US and Worldwide. Your primary responsibility is to identify potential new applications. This role emphasizes aggressively establishing new relationships and generating revenue growth. Responsible for developing and executing prospecting plans that will lead to successful signing of new business contracts.

Do you have what it takes?

- Hunter - Do you possess effective prospecting skills that will enable you to identify, penetrate and close on new business?
- Ownership - Do you possess a consultative sales approach combined with effective negotiation skills? Do you have a desire to accept new challenges? Are you results driven?
- Strong Work Ethic - Do you have a persevering, professional and positive attitude? Can you successfully manage your time, prioritize your workload and work independently while staying motivated?
- Accountability - Are you results driven? Are you committed to constant improvement and learning?

You'll need some experience:

- Minimum five years sales experience in selling control systems.
- Knowledge of the fundamentals of the Nuclear industry.
- Proven prospecting skills that deliver new business.
- Travel as needed to support sales plans.

RTP Corp. located in Pompano Beach, FL is an established company with a strong reputation in data acquisition, critical control and safety applications. Our products have been purchased and installed in 90 of the Nuclear power plants in the US.

If you would like to find out for yourself what a great opportunity this is, forward your resume and we will contact you.